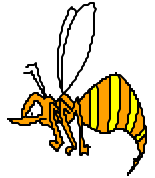


# THE BEE HERDER

A Publication of the Medina County Beekeeper's Association  
www.medinabeekeepers.com

## September 2008

Next Meeting : Monday, September 15, 2008  
7:00 PM



Meetings are held at 7:00 pm every third Monday at A. I. Root meeting room at 623 W. Liberty Street, Medina, Ohio (at the end of the West Liberty Commons Bldg). Check the website for any changes to our regular schedule .  
www.medinabeekeepers.com

### Taking Care of the Bees that Take Care of the Bees that Go Into Winter

We're going to cover several topics this month, but all are aimed at keeping your bees alive until next spring. The whole basis of this is....Take Care Of The Bees That Take Care Of The Bees That Go Into Winter. We'll look at sampling for varroa and evaluating techniques and estimating populations and measuring thresholds and then applying treatments; we'll talk about nosema, the old and the new and what to do about them; races of bees will be considered, too, and what they are doing, and what you should expect; we'll talk about feeding and how much food to have; and of course all the regular things.... the other diseases, equipment needed and the like. Come to the September meeting and get ready for winter...it's a lot closer than you think. Speakers will be our experienced members who successfully overwinter in northeast Ohio. There will be plenty of time for a Q & A so our brand new beekeepers and our old timers can get in a question or two so they are comfortable with their first winter, or their tenth.



### Picnic News



What a great evening it turned out to be...Thanks a million to Mike Stefan who smoked up a huge batch of pulled pork. What a yummy treat that was. If you missed the party you missed something special. Also thanks again to Peggy and Chuck Garnes who organized the event and cooked up burgers and brats....well, it was a hungry group...there was hardly anything left at the end. Judy Fox offered up her usual stash of bee items for the door prizes for fun and entertainment. The weather was beautiful and good time was had by all.

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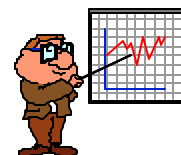
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### Gift Basket for Medina Fair Board Pig Roast Bring your donations to this meeting !!

Every year the Medina Co. Beekeepers has been a proud donor of a honey gift basket to be auctioned off at the Pig Roast. Our basket always solicits a lot of ooo's & ahh's and commands a good price on the auction block. Please help our club put together an awesome basket this year by donating some of your products for the basket. Examples of what to bring are: *honey, creamed honey, comb honey, pollen, handcream, lip balm, candles, etc.* If you sold honey or products at the fair it would be an especially nice gesture if you can participate in this donation. We will provide the basket, you provide the products. The assn. will reimburse you your retail price for your product. Be sure to have your product labeled with your name, address, and phone number so the recipient may call you if they wish to purchase more. Stuart has done a lot for our club and our building. Let's show him we appreciate all his efforts for us by making him proud with a great gift basket !

# Treasurer's Report By: Mike Rossander



It was great to see everyone who made it to the picnic. We had a wonderful time and really celebrated a great year. Special thanks to Peggy and Mike S and crew for setting everything up. Several people still owe me receipts from the picnic, though. Please bring them with you to the September meeting so we can get you reimbursed.

If you sold anything at the Fair, we handed out the checks at the picnic. (If you weren't there, look in the mail over the next few days.) Please take a moment to double-check the inventory sheets and reimbursements. If everything looks correct, please cash the check. If you find a mistake, please call me so we can get it corrected.

There are a few corrections to the income statement for the Fair. Please see the notes. There was also an error in the library fund summary last month. The totals were correct but the year-to-date column was missing the \$195 we spent back in June for books.

We will be participating in the Fall Foliage Tour this year, October 11-12 (Sat. & Sun.) from noon till 6 PM. The terms of consignment sale are the same as they were for the Fair. And, as with the Fair, the club will extend its liability insurance, file the sales tax for you, etc. for anything you sell. Given the time of year, candles and other holiday-themed products are expected to sell well. (Honey always sells well.) We have a good location this year so everyone is hopeful.

If you are interested in selling at the Tour, please see Victoria at the September meeting or contact her at 330-278-2260 or [works4meinc@yahoo.com](mailto:works4meinc@yahoo.com). She would like 2 shifts each day (noon till 3 and 3-6) with 3-5 people working each shift.

Finally, MCBA committed to donate a honey basket to the Fair Board for their auction. Please bring in a jar of honey, a candle, bar of soap, etc to donate to the cause. Be sure to put your name and phone number on it. These donations are a great way to get some visibility for your

products. Members have reported lots of repeat sales from these donations in the past.

Our final numbers for the Fair are:

| INCOME                        |                   |
|-------------------------------|-------------------|
| Sales, honey                  | 5,624.63          |
| Sales, candles                | 308.63            |
| Sales, lotions etc            | 167.33            |
| Sales, candy                  | 1,812.50          |
| Sales, candle-rolling         | <u>414.82</u>     |
| Sub-total, Sales              | 8,327.91          |
| Cost of sales, honey          | (4,052.20)        |
| Cost of sales, candles        | (144.00)          |
| Cost of sales, lotions etc    | (265.60)          |
| Cost of sales, candy          | <u>(1,110.19)</u> |
| Sub-total, member earnings    | (5,571.99)        |
| Cost of sales, candle-rolling | (0.00)            |
| <b>Net INCOME</b>             | <b>2,755.92</b>   |

| EXPENSES              |                 |
|-----------------------|-----------------|
| Fees                  | 120.00          |
| Meals & Entertn       | 92.53           |
| Repairs               | 126.15          |
| Supplies              | 241.84          |
| <b>TOTAL EXPENSES</b> | <b>580.52</b>   |
| <b>OVERALL TOTAL</b>  | <b>2,175.40</b> |

Fair Income Statement Notes:

- There was an error in the initial calculation of the cost of sales for our honey candies. The correct value is now shown.

**Library Fund** financials thru August:

|                       | Aug 2008        | YTD             |
|-----------------------|-----------------|-----------------|
| INCOME                |                 |                 |
| Gifts Received        | 0.00            | 1,730.00        |
| <b>TOTAL INCOME</b>   | <b>0.00</b>     | <b>1,730.00</b> |
| EXPENSES              |                 |                 |
| Education             | 0.00            | 195.00          |
| Repairs               | 208.49          | 208.49          |
| <b>TOTAL EXPENSES</b> | <b>208.49</b>   | <b>403.49</b>   |
| <b>OVERALL TOTAL</b>  | <b>(208.49)</b> | <b>1,326.51</b> |

Library fund as of 31 Aug 2008:  
\$1,326.51

Library fund notes:

- Repairs covered the construction of a better-protected entrance for the observation hive.

**MCBA Financials** through the end of August (which includes the deposits from Fri-Sun and all the reimbursements but still excludes the library fund) are:

|                       | July 2008         | YTD             |
|-----------------------|-------------------|-----------------|
| <b>INCOME</b>         |                   |                 |
| Sales                 | 4,172.91          | 8,449.41        |
| Cost of Sales         | (5,571.99)        | (5,571.99)      |
| Education Fees        | 0.00              | 955.00          |
| Member Dues           | 0.00              | 1,260.00        |
| Other Income          | 0.00              | 535.00          |
| <b>TOTAL INCOME</b>   | <b>(1,399.08)</b> | <b>5,627.42</b> |
| <b>EXPENSES</b>       |                   |                 |
| Advertising           | 0.00              | 150.00          |
| Bees                  | 0.00              | 204.00          |
| Charity               | 0.00              | 300.00          |
| Education             | 0.00              | 400.00          |
| Equipment             | 0.00              | 344.29          |
| Fees                  | 0.00              | 120.00          |
| Gifts given           | 0.00              | 35.00           |
| Insurance             | 0.00              | 500.00          |
| Licenses and Permits  | 0.00              | 5.00            |
| Meals & Entertn       | 10.57             | 143.16          |
| Miscellaneous         | 6.50              | 89.16           |
| Newsletter            | 34.30             | 336.57          |
| Speaker Honorarium    | 0.00              | 225.00          |
| Supplies              | 241.84            | 241.84          |
| <b>TOTAL EXPENSES</b> | <b>419.36</b>     | <b>3,220.17</b> |
| <b>OVERALL TOTAL</b>  | <b>(1,818.44)</b> | <b>2,407.25</b> |

MCBA Balance as of 31 Aug 2008: \$5,524.45  
 less Sales Tax Payable: (30.94)

### **Fall Foliage Tour** **October 11 & 12th**

The Fall Foliage Tour is Oct. 11-12 from Noon till 6 PM. We will be hosted by Jilbert Winery. It is located on Rt. 252 just south of Rt. 303 in Valley City. Work shifts will be Noon till 3 PM and 3 PM till 6 PM both days. If you are selling honey or other hive products you will need to work 2 shifts. The club will receive a percentage of the gross sales like at the fair. We should have 3-5 people working all shifts as we can get very busy on a nice weekend. We will also have an observation hive, weather permitting. I will be at the meeting with a sign up sheet. Feel free to call or e-mail me (Vicky Ciotta) if you need more info--330-278-2260 or [works4meinc@yahoo.com](mailto:works4meinc@yahoo.com)

MCBA notes of special items not already covered in the Fair synopsis:

- Miscellaneous covers postage not associated with the newsletter.
- Supplies included the bottles and labels used for the club's honey at the Fair, paper towels, spoons and other small supplies used at the Fair.

### **SECRETARY'S REPORT** **By: Gwen Rosenberg**



Again, there are no official minutes to report other than we had our picnic in August. Look to next month's newsletter for Gwen's informative and entertaining adaptation of this meeting.

## **6TH ANNUAL MEDINA COUNTY FAIR PIG ROAST/AUCTION**

**WHEN: Saturday, September 27, 2008**

**WHERE: Medina County Community Center**

**COST: \$15 per ticket\***



Come enjoy a fun-filled evening. Start with a pig roast catered by Cat Keller's Whole Hogg Catering while listening to live entertainment. Relax with both a silent and live auction, meeting new acquaintances and visiting with old friends and neighbors.

Tickets available at the fair office or board of directors

\*Auction donations accepted



# September is National Honey Month

**Everyone is on the refreshments list this month.** Let's make a splash this month with honey treats for refreshments !! Log onto honey.com for loads of ideas and recipes and taste what great items are made and sweetened with honey. National Honey Board studies indicate one out of every two foodservice operators uses honey. Nearly 60% of these operators use it on a daily basis. Honey's widespread acceptance and appearance on menus presents foodservice distributors with a golden opportunity to grow honey sales and profit from a sweeter bottom line. There's never been a better time to promote and sell honey. Consult the National Honey Board's promotion guide for a year-long calendar of terrific operator promotion ideas. And remember, September is National Honey Month. While operators are planning fall and winter menus, demonstrate perfect timing by sweetening sales presentations with honey recipes and promotion suggestions. Merchandising honey couldn't be easier. The National Honey Board offers a complete honey Reference CD with all the honey information you need. (info from honey.com)

## Profit from Honey's Natural Appeal

- 100% natural
- Fat-free
- Adds rich texture and color
- Distinctive sweetness

## Profit from Menu Trends

- Mediterranean
- Hot and Spicy
- Natural/Healthy
- Grab-and-Go
- Seasonal

## Profit from Versatility

Honey harmonizes with sweet or savory ingredients to create:

- Dips, spreads and toppings
- Marinades, glazes and sauces
- Salad dressings and condiments
- Smoothies and fruit drinks
- Baked goods and desserts

## Profit from Menu Fit

Keep honey on hand to top/sweeten:

- Tea, coffee, herbal infusions
- Cereals
- Biscuits and cornbread
- Chicken strips and French fries
- Baked ham
- Yogurt
- Fruit salad
- Ice cream, frozen yogurt, sorbets

## Profit from Quick and Easy Combinations

For golden results, blend honey into:

- Dijon and whole grain mustards
- Barbecue and other ready-to-use sauces
- Butter and cream cheese-based spreads
- Prepared dressings
- Beverage mixes
- Signature breads

# The Bee Herder

c/o 701 W. River Rd.

Valley City, OH 44280

